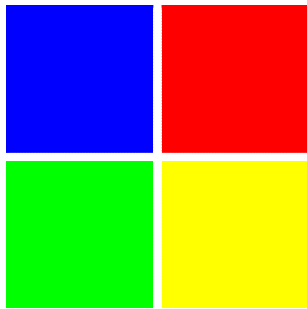




SOFTSKILLSTEST  
**BEHAVIOR  
TEST**

of

Martine Schrik

Result

Stability

The event took place on:

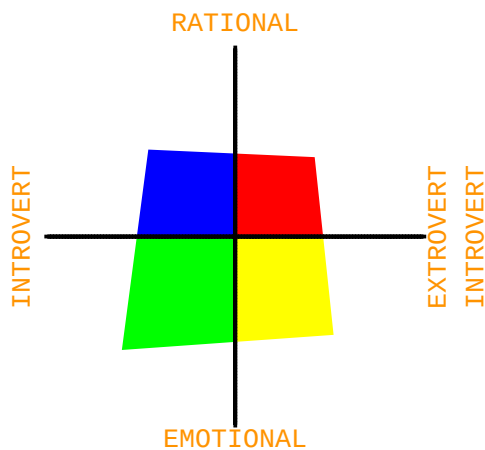
12.10.2023 11:56



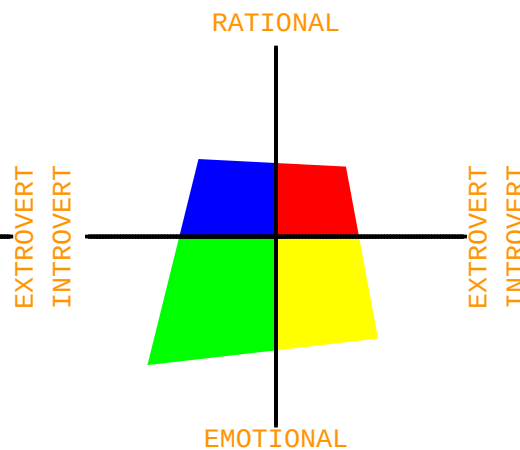
learngames.info  
learngames.info

# Result

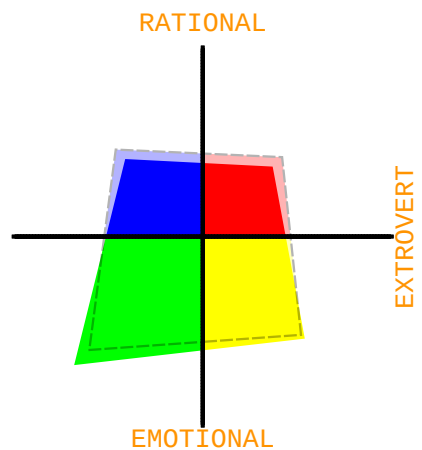
## RESPONSE STYLE



## BASIC STYLE



## DIFFERENCE ANALYSIS



This instrument measures your style of behavior on basic topics. It is NOT a test, in which you can pass or fail!

A behavioral style is not right or wrong. Depending on the situation, each style has its advantages and disadvantages. Everyone has multiple 'behavioral colors' (psychological stereotypes). With the behavioral style scans you can measure your 'behavioral colors'. After all, it is always easier to change your own behavior slightly than someone else's. The behavioral style scan is based on Jung and Meyers' theory, which contains a clear typology of the way someone behaves. The colors are: dominant red, influential yellow, disciplined blue and harmonious green

A behavioral style scan helps you gain insight into the characteristics of your own behavior or that of your team. With the help of these scans you can stereotype your own behavior and that of your team. Or its development, if you do the scans more often. It provides an instrument to make yourself (or your team) more effective and efficient. Because by better understanding the behavior of yourself and that of other people, obstacles are removed to be able to work together better.

## RESPONSE STYLE

The response behavior style shows your 'conscious' behavior, the behavior that you think your (work) environment requires from you.

## BASIC STYLE

The basic behavioral style shows your 'unconscious' behavior, the natural behavior style.

## DIFFERENCE ANALYSIS

The difference analysis: how your behavior is accommodated to fit in your environment. Your response style minus your basic style gives an impression. When you are behaving more 'consciously' towards your environment, in general regarding your behavior you will notice :

The result of your Behavioral Style summarized

The color of your behavioral style is GREEN.

## Stability

Oriented on enjoying, fun and pleasure

### Qualities

Faithful

Loyal

Competent team member

Supportive

Modest

Patient

Reliable

Feels challenged when he/she needs to cooperate with others in order to

Likes a permanent stable working space

Mediates and calms down excited people

Concentrates on tasks

Creates a stable and sustainable environment

Respects the accepted working procedures

Good, calm listener with patience.

### Pitfalls

Dislikes change

Procrastinating

Puts her/his wishes too much on the background

Doesn't stick to deadlines under pressure.

Is too dependent on relationships

Sees criticism as a personal insult

### I like people who:

Tell personal stuff before they focus on business points

Have time for a relaxed atmosphere

Are listening to my view on certain issues

### I don't like people who:

Want me to change before I am ready for change

Want to change just for the change itself

want results from me, but don't take me into account

### Suggestions/ hints/ tips!

Take initiative more often

Consciously confront, don't avoid

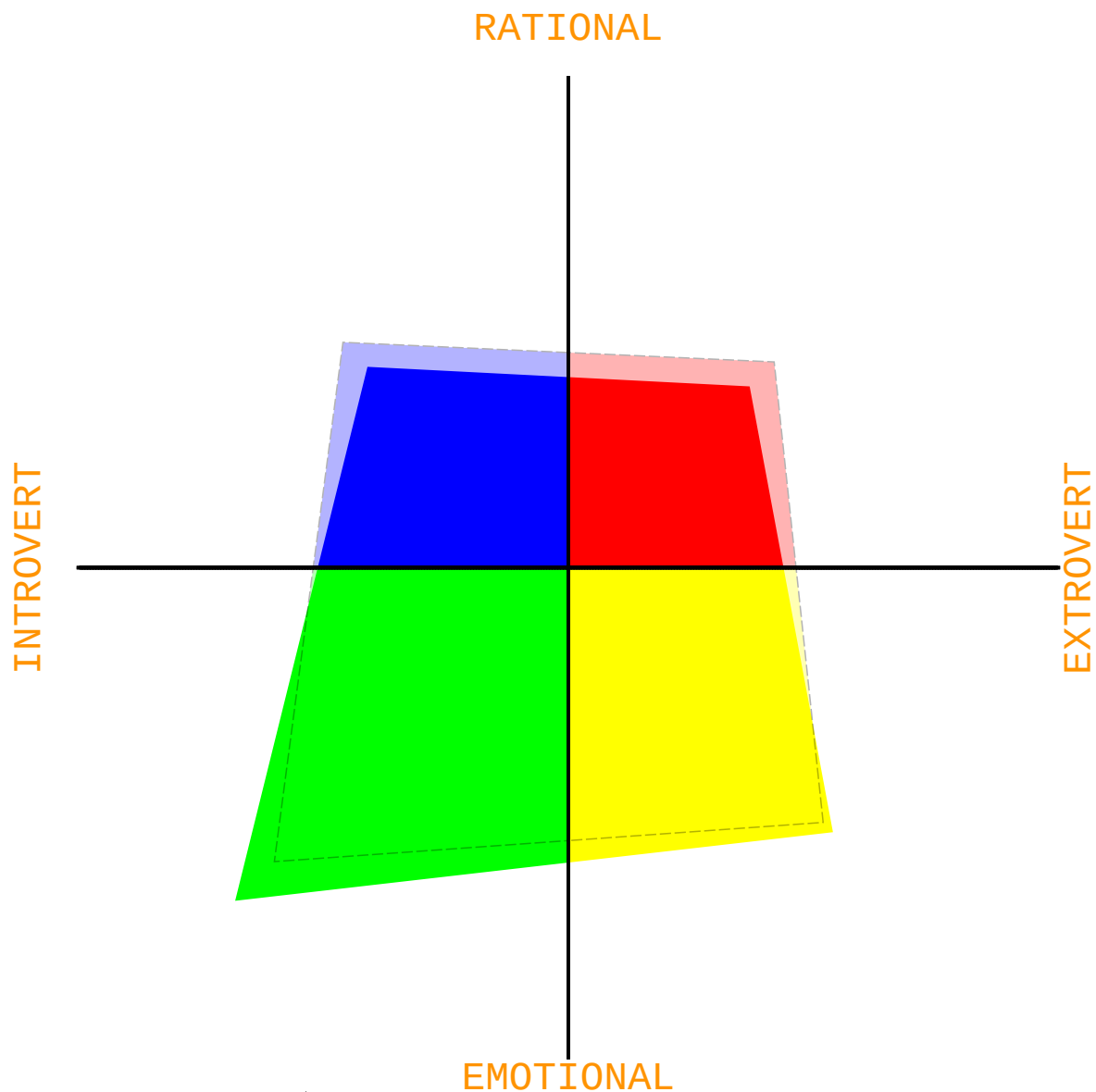
Accept quick changes

### About me

I like to cooperate

I like to help other people

I can be trusted when it comes to finishing a task



R

B



EMOTIONAL



4.0%

There is some discrepancy between your natural behavior and behavior that - according to your perception - is required in your



EXTROVERT

47.0% 45.5% 1.5%

You are becoming somewhat more extrovert and somewhat less introvert.



INTROVERT

53.0% 54.5% -1.5%



RATIONAL

44.0% 39.0% 5.0%

You take your decisions clearly more rational and clearly, much less based on emotions



EMOTIONAL

56.0% 61.0% -5.0%



21.0% 18.5% 2.5%

You are becoming somewhat more results-oriented



26.0% 27.0% -1.0%

You are becoming somewhat less oriented on fun, enjoying and pleasure



30.0% 34.0% -4.0%

You are becoming somewhat less oriented on keeping harmony and stability in relations



23.0% 20.5% 2.5%

You are becoming somewhat more oriented on keeping in control and operating according to the rules

RED

## Dominance

Oriented on achieving results

### About me

I'd rather be my own boss  
I know what I want and am willing to put effort in it  
I set high demands to myself  
I like people who:  
Are direct  
Take decisions quickly  
Are straight to the point  
I don't like people who:  
Talk too much  
Give me directions  
Want to give me directions

### Qualities

Self-confident  
Courageous  
Result oriented  
Predominant  
Competitive  
Has perseverance  
Direct and open  
Likes to influence his/ her environment, feels challenged by counteractions and wants to  
Takes over the command  
Launches things and make these work  
Aims for direct results  
Takes quick decisions  
Questions current operations  
Addresses problems

### Pitfalls

Imposes overly high standards on others  
Wants to do too much at once  
Exaggerates regulation and control of persons  
Neglects risks and warnings  
Tends to be insensitive for feelings of others  
Causes problems in teams

### Suggestions / hints/ tips!

Learn how to listen better  
Explain motives sufficient  
Respond to needs from others

## YELLOW

### Influential

Oriented on enjoying, fun and pleasure

#### About me

I can be enthusiastic about anything  
I like to tell stories and inspire people  
I don't like to be bothered with much details and control issues  
I like people who:  
Have time to speak  
Are friendly  
Are looking for contacts  
I don't like people who:  
Are impolite  
Keep the distance  
Are reserved and passionless

#### Qualities

Relations oriented  
Influencing  
Emotional  
Enthusiastic  
Talkative  
Optimistic  
Spontaneous  
Feels challenged when others need to be united for new activities  
Starts relationships, enjoys others  
Creates a motivating atmosphere  
Likes to be the center of attention  
Likes to work in and with a team  
Expresses him/ herself clearly  
Shares feelings with others

#### Pitfalls

Estimates results too optimistically  
Tends to not finish things consequently  
Tries to do too much at once  
Tends to talk too much and acts impulsively  
Has fear of rejections  
Doesn't like to be alone

#### Suggestions/ hints/ tips!

Set priorities and make constant appointments  
Be more objective when making decisions  
Consider, appraise others more realistically

## GREEN

### Stability

Oriented on enjoying, fun and pleasure

#### About me

I like to help other people  
I like to help other people  
I can be trusted when it comes to finishing a task  
I like people who:  
Tell personal stuff before they focus on business points  
Have time for a relaxed atmosphere  
Are listening to my view on certain issues  
I don't like people who:  
Want me to change before I am ready for change  
Want to change just for the change itself  
want results from me, but don't take me into account

#### Qualities

Faithful  
Loyal  
Competent team member  
Supportive  
Modest  
Patient  
Reliable  
Feels challenged when he/she needs to cooperate with others in order to achieve results  
Likes a permanent stable working space  
Mediates and calms down excited people  
Concentrates on tasks  
Creates a stable and sustainable environment  
Respects the accepted working procedures  
Good, calm listener with patience.

#### Pitfalls

Dislikes change  
Procrastinating  
Puts her/his wishes too much on the background  
Doesn't stick to deadlines under pressure.  
Is too dependent on relationships  
Sees criticism as a personal insult

#### Suggestions/ hints/ tips!

Take initiative more often  
Consciously confront, don't avoid  
Accept quick changes

## BLUE

### Conformity

Oriented on keeping in control and operating according to the rules.

#### About me

I don't feel comfortable in emotional situations

I like to analyze things

I like to work with people that are well organized and who set high demands.

I like people who:

Are diplomatic and polite

Are doing things with a meaning

Are clear and think straight

I don't like people who:

Want me to show my emotions

Insist and push me to take a point of view quickly

Want me to deliver work that is half- done

#### Qualities

Self-discipline

High standards

Detail-oriented

Logical, precise

Analytical

Careful

Reserved

Feels challenged when proven approaches are used in order to get the best quality

Detail-oriented

Has a diplomatic human approach

Thinks critically and concentrates on accuracy

Is willing to accept authority

Follows directions and standards

After collecting a lot of information decides analytical

#### Pitfalls

Gets tangled in details

Can't let go and delegate

Keeps to the exact requirements

Afraid to make personal mistakes

Hesitates when trying new things

Overthinks pessimistic

#### Suggestions/ hints/ tips!

Show more optimism

Deal with feelings better

Be more realistic when considering efforts and results



**RED**  
**Dominance**  
Oriented on achieving results

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**Suggestions / hints/**

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