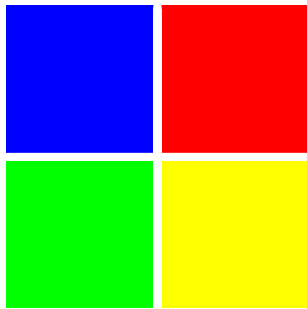




SOFTSKILLSTEST
**BEHAVIOR
TEST**

of

Danny Tewes

Result

Dominance

The event took place on:

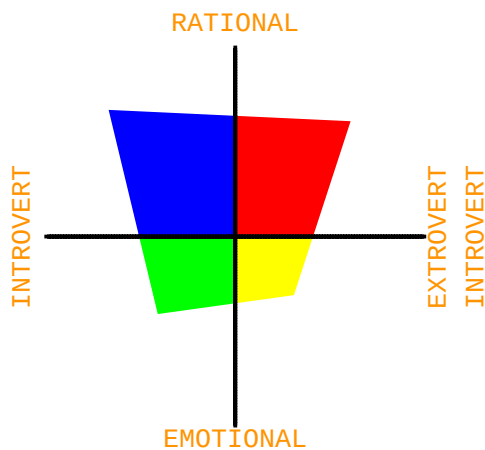
12.10.2023 13:17



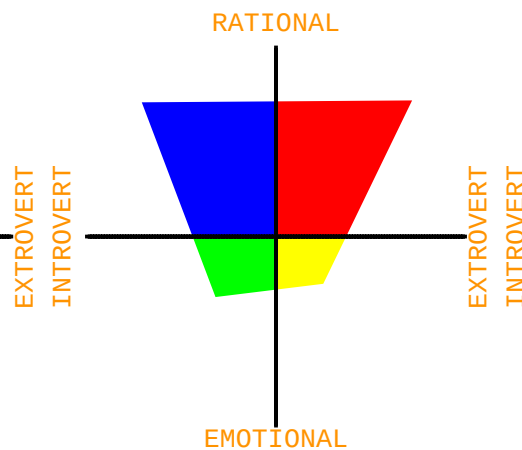
learngames.info
learngames.info

Result

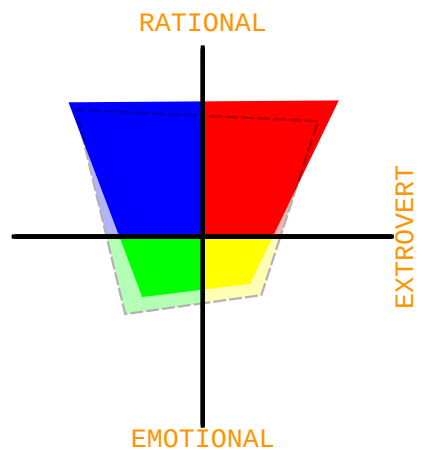
RESPONSE STYLE



BASIC STYLE



DIFFERENCE ANALYSIS



This instrument measures your style of behavior on basic topics. It is NOT a test, in which you can pass or fail!

A behavioral style is not right or wrong. Depending on the situation, each style has its advantages and disadvantages. Everyone has multiple 'behavioral colors' (psychological stereotypes). With the behavioral style scans you can measure your 'behavioral colors'. After all, it is always easier to change your own behavior slightly than someone else's. The behavioral style scan is based on Jung and Meyers' theory, which contains a clear typology of the way someone behaves. The colors are: dominant red, influential yellow, disciplined blue and harmonious green

A behavioral style scan helps you gain insight into the characteristics of your own behavior or that of your team. With the help of these scans you can stereotype your own behavior and that of your team. Or its development, if you do the scans more often. It provides an instrument to make yourself (or your team) more effective and efficient. Because by better understanding the behavior of yourself and that of other people, obstacles are removed to be able to work together better.

RESPONSE STYLE

The response behavior style shows your 'conscious' behavior, the behavior that you think your (work) environment requires from you.

BASIC STYLE

The basic behavioral style shows your 'unconscious' behavior, the natural behavior style.

DIFFERENCE ANALYSIS

The difference analysis: how your behavior is accommodated to fit in your environment. Your response style minus your basic style gives an impression. When you are behaving more 'consciously' towards your environment, in general regarding your behavior you will notice :

The result of your Behavioral Style summarized

The color of your behavioral style is RED.

Dominance

Oriented on achieving results

Qualities

Self-confident

Courageous

Result oriented

Predominant

Competitive

Has perseverance

Direct and open

Likes to influence his/ her environment,
feels challenged by counteractions and

Takes over the command

Launches things and make these work

Aims for direct results

Takes quick decisions

Questions current operations

Addresses problems

Pitfalls

Imposes overly high standards on others

Wants to do too much at once

Exaggerates regulation and control of
persons

Neglects risks and warnings

Tends to be insensitive for feelings of
others

Causes problems in teams

I like people who:

Are direct

Take decisions quickly

Are straight to the point

I don't like people who:

Talk too much

Give me directions

Want to give me directions

Suggestions / hints/ tips!

Learn how to listen better

Explain motives sufficient

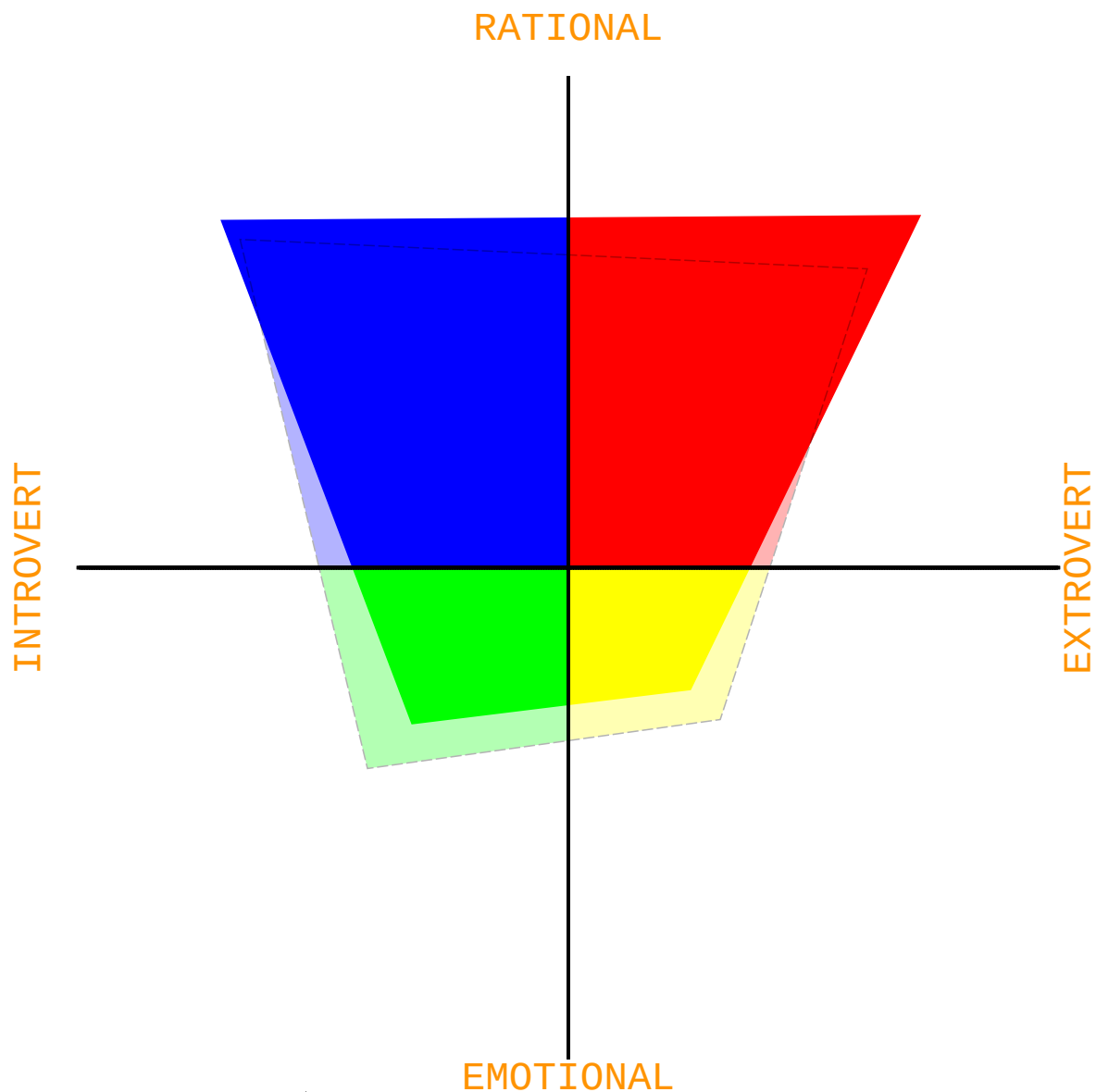
Respond to needs from others

About me

I'd rather be my own boss

I know what I want and am willing to
put effort in it

I set high demands to myself



5.5%

There is a quite big discrepancy between your natural behavior and behavior that - according to your perception - is required in your personal working environment.



EXTROVERT

46.0% 48.5% -2.5%

You are becoming somewhat less extrovert and somewhat more introvert.



INTROVERT

54.0% 51.5% 2.5%



RATIONAL

64.0% 71.5% -7.5%

You take your decisions clearly less rational and clearly, much more based on emotions



EMOTIONAL

36.0% 28.5% 7.5%



30.5% 36.0% -5.5%

You are becoming clearly less results-oriented



15.5% 12.5% 3.0%

You are becoming somewhat more oriented on fun, enjoying and pleasure



20.5% 16.0% 4.5%

You are becoming somewhat more oriented on keeping harmony and stability in relations



33.5% 35.5% -2.0%

You are becoming somewhat less oriented on keeping in control and operating according to the rules

RED

Dominance

Oriented on achieving results

About me

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I know what I want and am willing to put effort in it
I set high demands to myself
I like people who:
Are direct
Take decisions quickly
Are straight to the point
I don't like people who:
Talk too much
Give me directions
Want to give me directions

Qualities

Self-confident
Courageous
Result oriented
Predominant
Competitive
Has perseverance
Direct and open
Likes to influence his/ her environment, feels challenged by counteractions and wants to
Takes over the command
Launches things and make these work
Aims for direct results
Takes quick decisions
Questions current operations
Addresses problems

Pitfalls

Imposes overly high standards on others
Wants to do too much at once
Exaggerates regulation and control of persons
Neglects risks and warnings
Tends to be insensitive for feelings of others
Causes problems in teams

Suggestions / hints/ tips!

Learn how to listen better
Explain motives sufficient
Respond to needs from others

YELLOW

Influential

Oriented on enjoying, fun and pleasure

About me

I can be enthusiastic about anything

I like to tell stories and inspire people

I don't like to be bothered with much details and control issues

I like people who:

Have time to speak

Are friendly

Are looking for contacts

I don't like people who:

Are impolite

Keep the distance

Are reserved and passionless

Qualities

Relations oriented

Influencing

Emotional

Enthusiastic

Talkative

Optimistic

Spontaneous

Feels challenged when others need to be united for new activities

Starts relationships, enjoys others

Creates a motivating atmosphere

Likes to be the center of attention

Likes to work in and with a team

Expresses him/ herself clearly

Shares feelings with others

Pitfalls

Estimates results too optimistically

Tends to not finish things consequently

Tries to do too much at once

Tends to talk too much and acts impulsively

Has fear of rejections

Doesn't like to be alone

Suggestions/ hints/ tips!

Set priorities and make constant appointments

Be more objective when making decisions

Consider, appraise others more realistically

GREEN

Stability

Oriented on enjoying, fun and pleasure

About me

I like to help other people
I like to help other people
I can be trusted when it comes to finishing a task
I like people who:
Tell personal stuff before they focus on business points
Have time for a relaxed atmosphere
Are listening to my view on certain issues
I don't like people who:
Want me to change before I am ready for change
Want to change just for the change itself
want results from me, but don't take me into account

Qualities

Faithful
Loyal
Competent team member
Supportive
Modest
Patient
Reliable
Feels challenged when he/she needs to cooperate with others in order to achieve results
Likes a permanent stable working space
Mediates and calms down excited people
Concentrates on tasks
Creates a stable and sustainable environment
Respects the accepted working procedures
Good, calm listener with patience.

Pitfalls

Dislikes change
Procrastinating
Puts her/his wishes too much on the background
Doesn't stick to deadlines under pressure.
Is too dependent on relationships
Sees criticism as a personal insult

Suggestions/ hints/ tips!

Take initiative more often
Consciously confront, don't avoid
Accept quick changes

BLUE

Conformity

Oriented on keeping in control and operating according to the rules.

About me

I don't feel comfortable in emotional situations

I like to analyze things

I like to work with people that are well organized and who set high demands.

I like people who:

Are diplomatic and polite

Are doing things with a meaning

Are clear and think straight

I don't like people who:

Want me to show my emotions

Insist and push me to take a point of view quickly

Want me to deliver work that is half- done

Qualities

Self-discipline

High standards

Detail-oriented

Logical, precise

Analytical

Careful

Reserved

Feels challenged when proven approaches are used in order to get the best quality

Detail-oriented

Has a diplomatic human approach

Thinks critically and concentrates on accuracy

Is willing to accept authority

Follows directions and standards

After collecting a lot of information decides analytical

Pitfalls

Gets tangled in details

Can't let go and delegate

Keeps to the exact requirements

Afraid to make personal mistakes

Hesitates when trying new things

Overthinks pessimistic

Suggestions/ hints/ tips!

Show more optimism

Deal with feelings better

Be more realistic when considering efforts and results

RED
Dominance
Oriented on achieving results

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